

# The Mining Sector: Third Pillar of Saudi Arabia's Industrial Economy

Overview on Mining Strategy and Key Initiatives

January 2024



# Saudi Arabia is a leading G20 nation that continues to demonstrate robust economic growth

# 1st

population growth rate over the next 5 years among G20

**25.88**%

share of Investments to GDP, 6th among G20

2nd

Largest GDP per capita (PPP) among the G20

2nd

highest Road Connectivity Index worldwide, trailing USA

48% of the GCC economy

of the GCC economy

4%

CAGR over the past 10 years

18<sup>th</sup>

largest economy in the world







# A VIBRANT SOCIETY

10.1% Unemployment rate in Q1 2022 decreased from 12%

2.3%

FDI as % of GDP in 2021 up from 1.3%

60%

Home ownership achieved in 2020 from a baseline of 47%

# A THRIVING ECONOMY

\$57.1BN non-oil government

revenue in H1 2022 up from \$43 bn

33.6% Saudi women's participation in the workforce in Q1 2022 up from 22%

# AN AMBITIOUS NATION

\$620BN~

Public Investment Fund's assets under management by the end of Q1 2022 up from \$160bn

409K

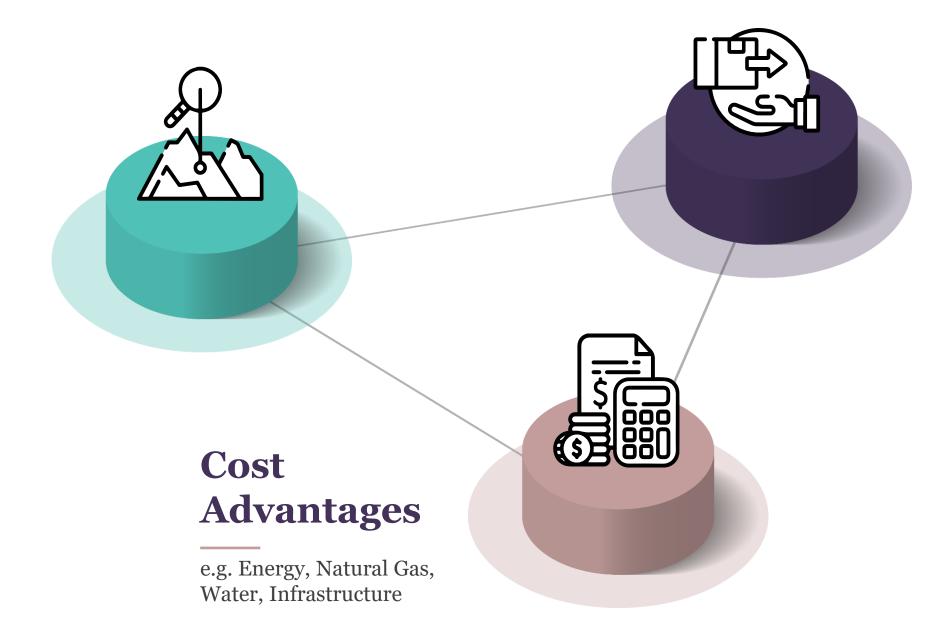
The number of volunteers annually in 2020 from a baseline of 11,000





# **Geological Endowment**

\$1.3 Trillions of Mineral Reserves valuev



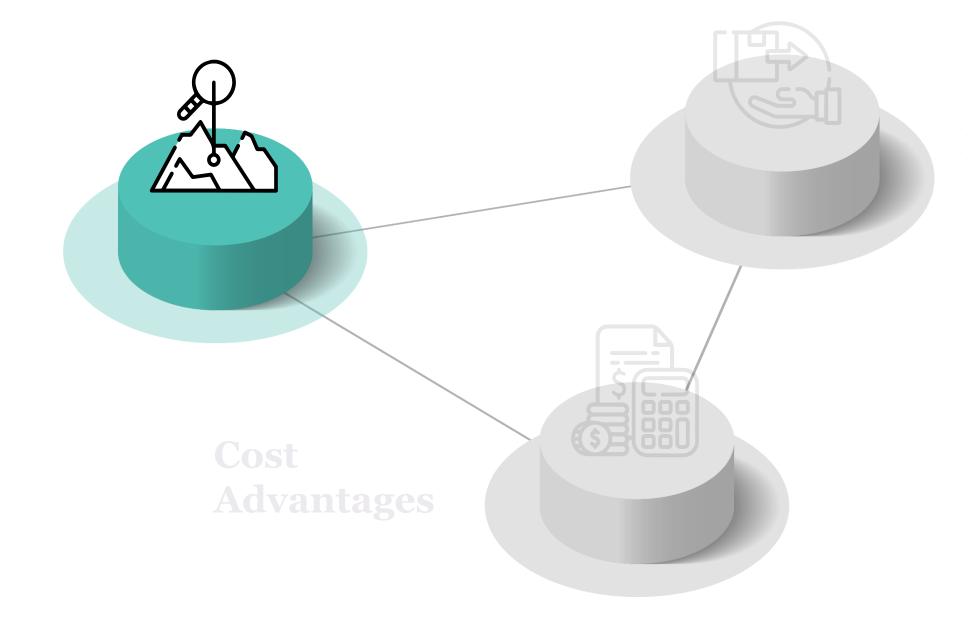
# **Local Demand**

11 mega projects, exceeding US\$1 trillion

# **Geological Endowment**



**Geological Endowment** 

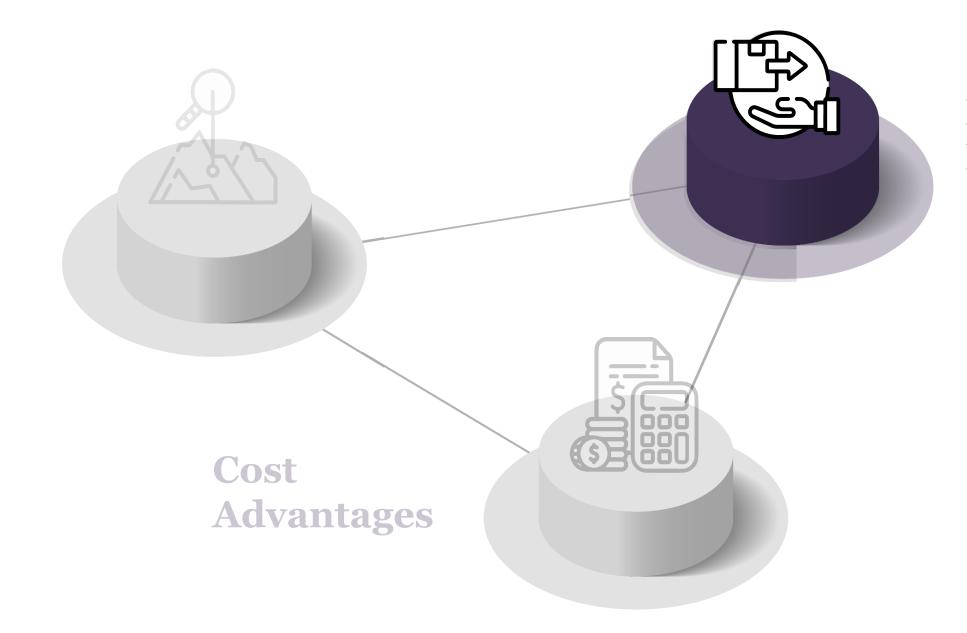


Local Demand

### **Local Demand**



**Geological Endowment** 



**Local Demand** 

### Saudi Arabia has a substantial and rapidly growing demand, matched by exceptional growth in supply.



#### Overview of KSA demand trends

#### X Large demand

Saudi Arabia has large demand for mineral products as indicated by its ranking in mineral consumption.

in precious metals

in copper

in ceramic tile

**#12** in sodium carbonates

#15 in steel and aluminum

#### Supply gap

Demand exceeds local supply, reflected in a large amount of imported resources. leading to multi-billion-dollar investment opportunities and value chain integration

USDb, 2015 <b>N</b>	Net Imports T	otal Imports		
Iron/Steel	10.0	11.1		
Precious metals	5.0	5.6		
Base metals	2.1	2.8		
Aluminium	0.4	2.5		
Fertilizers (excl. urea)	1.0	0.2		
Other	2.7	3.5		
Total	19.3	25.8		

#### Projected growth in demand

Demand across many value chains is rising due to economic and industrial growth, supported by mega and giga projects, new local content policy and localization programs.















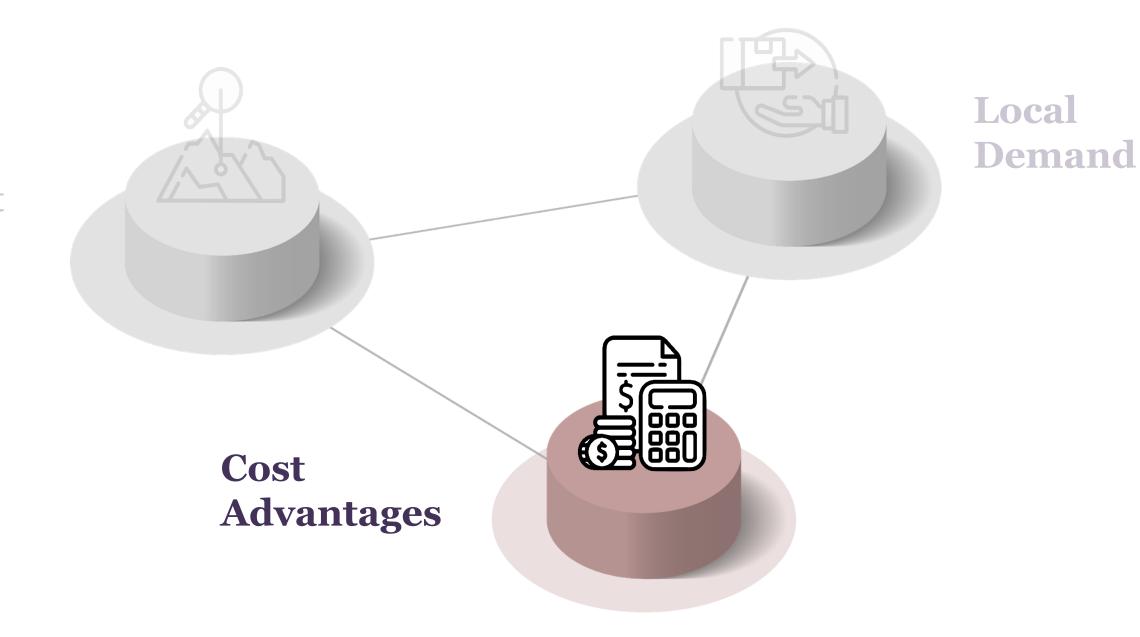




## **Cost Advantages**



**Geological Endowment** 





# The Kingdom offers additional incentives and enablers to attract mining investments

**Up to 75%** 

Co-funding CAPEX

5 Years

Royalty fees exemption

30%

Discounts for each local downstream processing up to 90%

20%

**Corporate TAX** 

100%

foreign direct **ownership** allowed

#### Additional initiatives:



Human Resources Development Fund (HRDF) covers monthly salaries of up to

30-50 % for Saudi employees (extra 10 % for females) for 2 years



Customs duties exemptions on imported machinery, equipment, raw materials

and spare parts if they are for industrial use





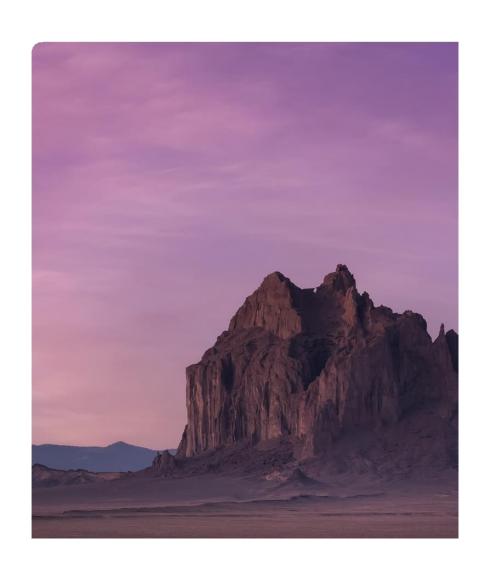
IKTVA is a program created by Saudi Aramco to baseline, measure and support

increased levels of localization in the Kingdom



Nusaned by SABIC a program that brings together the public and private sector,

• helping small and medium sized enterprises (SMES) get started while enabling more established ones to grow further





### Access to world class industrial infrastructure



40+ locations across the Kingdom with competitive land & utility prices



Authority	Utility	Rates
Modon  Modon  35+ Cites	Land lease	Starting at \$0.3 / m <sup>2</sup>
	Water	<ul> <li>Drinking Water: \$ (1-3) /m<sup>3</sup></li> <li>Waste Water: \$ (0.7-1) /m<sup>3</sup></li> <li>Renewable Water: \$ (0.5-0.9) /m<sup>3</sup></li> </ul>
Royal commission of Jubail & Yanbu 4 Cites	Land lease	\$ 1.2 /m <sup>2</sup> (15-30 years)
	Water	<ul> <li>Seawater cooling: \$ 16.8/1000 m3</li> <li>Process water (Yanbu): \$ 2 /m3</li> <li>Sanitary Wastewater (SWW): \$ 0.8 /m3</li> </ul>
Water & Electricity regularity authority	Electricity	<ul> <li>Conventional industries: \$ 0.048/kwh</li> <li>Intensive industries*: \$ 0.032/kwh</li> </ul>

<sup>\*</sup> Industries whose percentage of el`ectricity cost to operating costs without raw material costs is (20%) or more. \*



# Mining under Vision 2030



- Ambitious Plan
- Major initiatives
- Mining Platform
- Mining Law
- Mineral Exploration opportunities

# The mining sector is set to become the 3<sup>rd</sup> Pillar of the Saudi Industry by 2030



Vision 2030 Relation





Maximizing the value-added from the kingdom's mineral resources



**Sector Main Targets** 

2 2030 Macroeconomics Targets





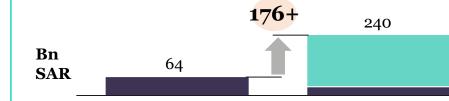
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Create growth engines beyond oil and gas



Grow total sector

GDP impact by 176
bn SAR





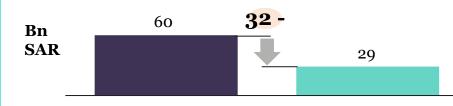


Improve balance of payments (BOP)



Decrease the total net **imports** by 32 bn SAR

Increase annual

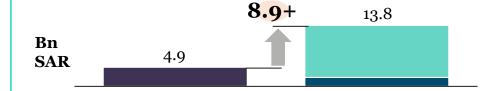




Diversify government revenue



**government revenue** by 8.9 bn SAR

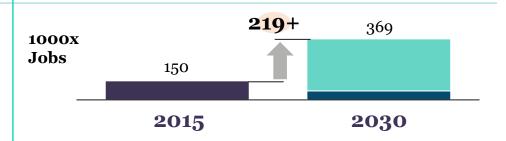




Create high value jobs for Saudi Nationals



Create 219.000 new jobs







### Aluminum 🎉

#### Among top 10

Become a top 10 producer of primary aluminium metal and an exporter of high value added downstream products

#### Gold

#### 3x mining output

Increasing gold mining output over 3 times relative to today

#### Inorganic compounds

#### Pioneer in **Innovation**

Becoming an innovator in inorganic chemical manufacturing

#### **Titanium**

#### Among top 3

Increasing sponge production to become a top 5 global titanium metal producer

#### Iron

#### 2x in production

More than doubling the production of steel to meet full long steel demand and 80%+ selfsufficiency in flat products

#### Glass

#### 2x in production

Maintain current net export position in float glass and container glass while achieving selfsufficiency in fiber glass



#### **Among top 3**

Increasing production to over 7.5 million tons (P205 basis) to become a top 3 global phosphate producer

#### **Copper**

#### 3x mining output

**Increasing mining** output 3 times while creating fully-integrated value chain

#### **Ceramics**

#### **Among top 10**

Achieve self-sufficiency in ceramic industry across application markets

#### Other

#### New value chains

Expansion in new value chains (uranium, rare earth elements, energy transition minerals (Lithium, Cobalt, etc.), Niobium / Tantalum, basalt fibers, mineral-based catalysts)



### Saudi Arabia is already a major metallic commodity producer, yet there is potential to further develop and integrate value chains



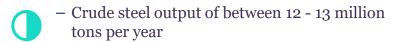
#### **Upstream**

#### **Midstream**

#### Downstream



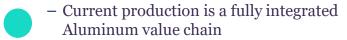




- Local production focuses on rebars while more than 50% of flat steel products imported



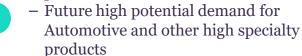
Aluminum



- An integrated plant (Alumina and Primary Aluminum) with a production capacity around 1 Mn tons

products and can sheet Future high potential demand for

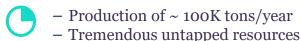
- Local production focuses on extruded





Metal

Copper /



No zinc and/or copper smelting or refining

The kingdom is 5th Titanium Sponge

- Significant wire and cable production

 Limited production of flat and other long products



Titanium

- Potential resources of Ilmenite of with initial resources estimation of 191 million tons No mining production

producers globally - Titanium slag (500 ktpa)

- Titanium dioxide (140 ktpa)

- Titanium sponge (15 ktpa)

- No production of Titanium metal downstream products.

Large existing pigments industry.



**Precious** metals (Gold)

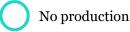
- Tremendous untapped resources

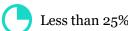
- Production reached 500K ounces/year

No current accredited local gold refinery

 Importing a large share of gold to meet local demand

% local production of local demand









100% or exported

Metal

### Also, Saudi Arabia is a playing a major role in non-metallic commodities, at both local and global scales, with growth potential



#### **Midstream Upstream** Downstream Resources in excess of 2.3 billion tons of - Phosphate fertilizer production of ~ 6 million tons/year **Fertilizers** - The kingdom is the 4<sup>th</sup> largest producers globally phosphate resources - Over 55 mn tons of cement production (8th largest global producer) and more than 350 Abundant limestone, clay, and gypsum Concrete /aggregate production fully covers Cement million tons of aggregate local demand resources Capacity exceeds local demand - Importer of fiberglass with a potential Major Exporter of flat and container glass Glass Abundant silica sand resources demand increase to serve the renewables localization targets Large potential resource base of raw - Among the top ten ceramic tile consumers with local production covering only 35% of local demand, Ceramics materials (kaolin and clay) sanitary ware production covers 50% of demand while other segments (bricks) cover full demand Inorganic - Exporter of compounds related to petrochemical industry (e.g. ethylene dichloride) and an importer of - Salt production exceeds 2 million tons

% local production of local demand

compounds



No production



Less than 25%



some inorganic compounds (e.g. pure calcium carbonate)

100% or exported



# The newly introduced mining regime is aligned to global benchmarks to deliver concrete outcomes

# Participants in developing new Mining Law















# Governance & Transparency

- Allows 100% foreign ownership
- Improves the investor journey and utilizes technologies to increase efficiencies
- Transparent technical guidelines and licensing process

# **Investment Attractiveness**

- Enshrines security of tenure for investors
- Permits mining license mortgage
- Extended exploration license duration
- Offers a competitive mining fiscal regime

### World-class Sustainability

- Provision of security for rehabilitation costs – Flexibility based on creditworthiness (e.g. parent guarantee vs. escrow)
- Mandatory plan for community engagement and local content
- Streamlining of environmental and social reporting requirements



#### >99% of the licensing procedures follow 1st come 1st serve basis







### A success story: The Kingdom's first licensing round at Khnaiguiyah has been awarded in a record 8 months following a fully transparent process



#### Khniaguiyah licensing round overview

The Kingdom's first mineral licensing round for Khnaiguiyah opened a new chapter in our journey towards unlocking our country's vast mineral resources by fast-tracking exploration activity



353.85 KM<sup>2</sup>

License area to be allocated



>100.000M

**Drilling** 



04

Mineralized bodies within ~10km<sup>2</sup>



24.8MT @ 4.11% ZN 0.56%CU

Mineral resource (non-compliant) Zone 1-4

#### Khniaguiyah licensing round transparent process overview

Get in contact with interested investors 1. Pre-Qualification

Qualify bidders who meet baseline qualification criteria

2. Proposal

Identify the top bidder/s based on technical criteria

3. Multi-Round Auction

Select the winning bidder from the pool of Competitive Bidders

Khnaiguiyah exploration is to be awarded to Ajlan & Bros Holding and Moxico Resources consortium





#### **Consortium commitments:**



>>> Drilling more than 90,000 in meters



Production stage in approx. 3 years



Health program to cover local medical needs



New school building

Source: Ministry of Industry and Mineral Resources

0. Registration

### A success story: The Kingdom's second licensing round at Umm Ad Damar has been awarded in 6 months following a fully transparent process



#### **Umm Ad Damar overview**

Umm Ad Damar is an early exploration project hosted in area of the Sayid Formation of the Arj Group, with geological similarities to the Jabal Sayid deposit



License area allocated



Cu/Au/Ag/Zn

**Commodities** 



Mineralized prospects within ~30km2



0.86 % Cu for **110,000 tonne/slag** 

#### **Umm Ad Damar licensing round transparent process overview**

Umm Ad Damar licensing round ended at the proposal stage given no proposal scored in a comparative range from the top bidder

#### 1. Pre-Qualification

baseline qualification criteria

2. Proposal

applicable)

Objective Qualify bidders who meet

Identify the top bidder/s based on technical criteria

Select the winning bidder from the pool of Competitive Bidders

Source: Ministry of Industry and Mineral Resources

**Umm Ad Damar exploration is to be** awarded to Saudi Arabian Mining **Company and Barrick Gold T7** 





#### **Consortium commitments:**

- >>> Drilling more than 54,000 in meters
- Upgrading the local technical college
- On-the-job training of six undergraduates
- Sponsorship for a school science program



# Overview of the 5<sup>th</sup> round of Exploration licensing in KSA, Q1 - 2024



	Al miyah	Makman Hijab	Jabal Qarn	Halahilah	An Namas	Alhijrah
Mineralization	Cu/Au/Zn	Ag	Au/Cu/Pb	Zn/Cu (Pb/Au)	Au/Ag/Cu	Au/Ag/Cu/Zn/Pb/ Ag
Location	Makah	Riyadh	Najran	Asir	Asir	Asir
Size	237 km2	118 km2	46 km2	34 km2	222 km2	274 km2
Bidding stage	Registration	Registration	Registration	Registration	Registration	Registration

# Future rounds of Exploration licensing in KSA Q2-Q4 2024

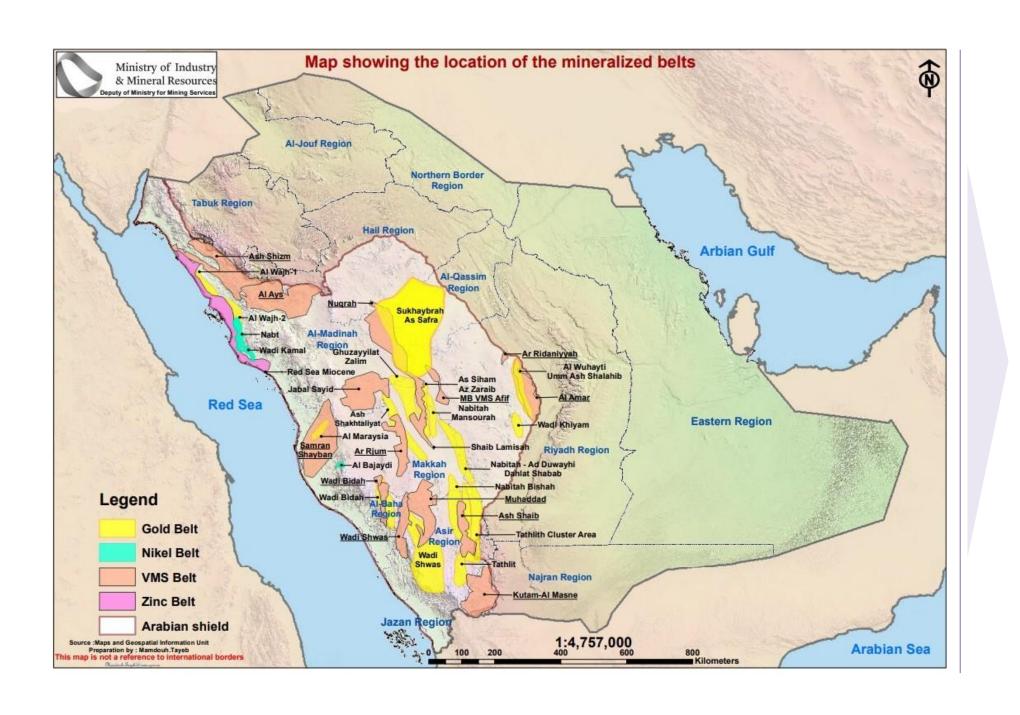


Site Name	Region	Area (Km2)	Major	Minor	Minor2	Minor3
Samrah	Riyadh	291	Silver	Lead	Zinc	
HAZM SHUBAT	Makkah	93	Gold			
SHAIB MARQAN	Riyadh	92	Gold	Copper		
4 Shuaib Al-Lewi	Madinah	92	Lead	Zinc		
5 Wadi Khyam	Riyadh	92	Gold	Zinc	Silver	Copper
6 Al Kushaymaiyah	Riyadh	30	Lead	Silver	Zinc	
WADI AD DAWSH (AL FARAH)	Asir	94	Gold	Silver	Copper	
WADI AL JUNAH	Asir	94	Silver	Copper	Zinc	Gold
Wadi Al Lith	Makkah	93	Copper	Gold		
0 JABAL MINYAH	Riyadh	90	Gold	Tin	Tungsten	
1 Ad Dimah	Makkah	93	Copper			
2 Umm Qusur	Riyadh	20	Gold	Silver	Lead	Copper
3 DILAN SUMAR AL HAR (JABAL AQAB)	Hail	89	Copper	Gold	Silver	Lead
4 Al Numrahniyah	Madinah	103	Gold	Silver	Lead	
5 Jabal al Khekah North	Riyadh	98	Silver			
6 Jabal Baudan	Makkah	93	Copper			
7 ABRAQ ABBAB	Riyadh	92	Gold			
8 Ashab Adh Dhiab	Riyadh	57	Gold	Copper	Zinc	
9 Jabal al Khelah South	Riyadh	19	Silver			
O Jabal Al Sairah Al Baida	Asir	3	Quartz			
1 Al Kushbi	Riyadh	157	Gold	Silver		
2 Jabal sabha	Riyadh	121	Cobalt			
3 As Shumta	Riyadh	Under expansion	Gold	Sliver		
Shaib Abu Marwrah North	Riyadh	Under expansion	Sliver	Copper	Lead	Zinc
Shaib Abu Marwrah South	Riyadh	Under expansion	Sliver	Lead	Zinc	
6 Jabal Ketnah	Najran	99	Gold	Copper	Zinc	
7 Jabal Idsas	Riyadh	55	Iron ore	Vanadium	Gold	





# The Arabian shield includes 35 Mineralized belts covers around 14% of the Kingdom's area, 15 of them are Sulfides belts with VMS deposits



#### **KSA Mineralized Belts**



Covers around 305,000 sq km



About 75% of the mineral resource in the Kingdom



16 belts for gold, 15 sulfides belts, 3 Nickel belts and one Zinc belt



9 belts are in the west part of the Arabian Shield



### Jabal Sayid VMS Belt which includes an available area of more than 4,000 sq.km











1954-1994

ARGAS, BRGM, USGS and Riofinex explore



150 KM

Located NE of Madinah



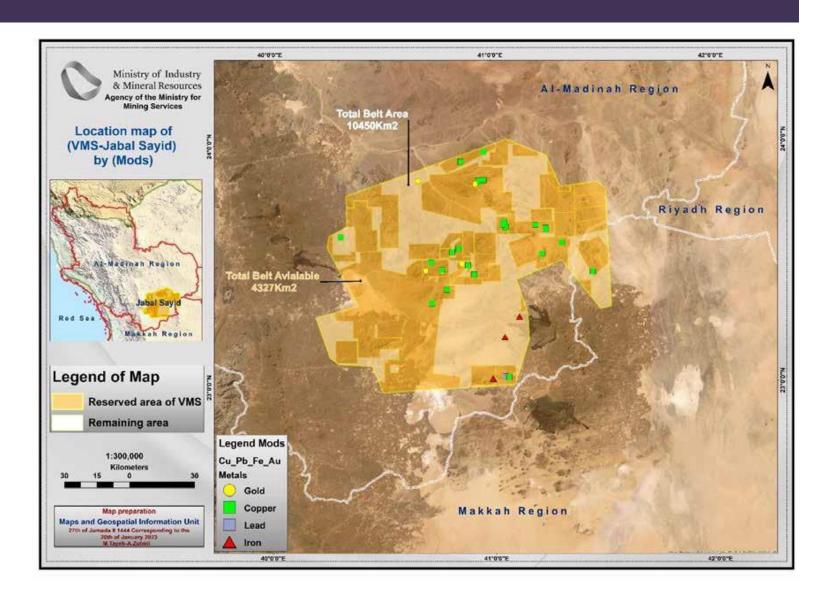
**Exploration** activates

Geological mapping and Geophysical survey



**Nearest airport/ Port** 

Madinah 150 KM Yanbu 350 KM

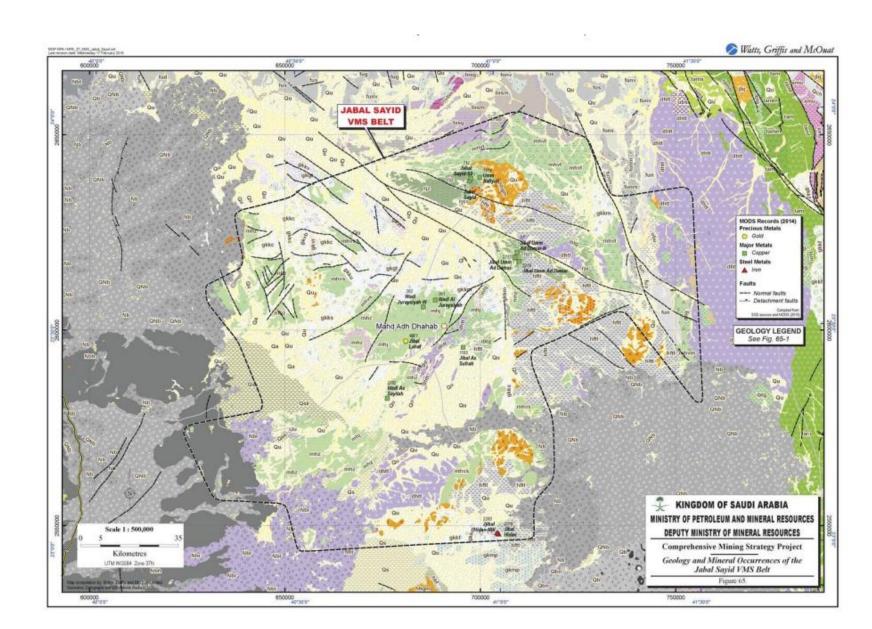




### Geology and Minerals Occurrences of the Jabal Sayid VMS Belt.

#### **Geology & Mineralization**

- The Jabal Sayid belt contains two known VMS deposits of which the Jabal Sayid Mine is developed on a large world class deposit that is currently in production, and the Umm ad Damar deposit that is not yet being exploited at this time. Jabal Sayid Belt is a copper-rich, volcanic-hosted sulphide deposit, hosted by felsic volcanic rocks that include extrusive, intrusive and fragmental rhyolites. The host rocks are NE-trending and dip almost vertically.
- Aside from the producing Jabal Sayid Mine the most prospective occurrence is at Umm Ad Damar. The mineralization is hosted by the Arj Group of volcanic and associated rocks near the margin of a paleohorst at the intersection of two depositional troughs filled with felsic to intermediate lavas and associated pyroclastic rocks (Beziat and others, 1989).
- The mineralization at the Umm ad Damar North prospect occurs at the top of a felsic volcanosedimentary unit which is underlain by dacitic to andesitic volcanic rocks and overlain by mafic to intermediate volcanic rocks. In the vicinity of mineralization, fragmental lithologies result from explosive volcanic activity predominate (Ransom, 1982). In this sense, the setting is classic Kuroko-type volcanism. The top of the host unit is marked by thin and discontinuous chert, jasper and carbonate beds together with an associated pyrite-rich graphitic zone (Howes, 1984). Mineralization is spatially associated with the intersection of north and northeast-trending features. These structures overprint easterly striking fractures and north-easterly trending penetrative schistosities. Continuity is broken by later north-south faults, northeast-trending shears, and northwest-striking Najd faults.







### Exploration Incentives Program (EIP)

#### The Program will be launched in April 2024

Promoting the pivotal role of mineral exploration in fueling economic growth and local content and fulfilling its commitment to the objectives of Saudi Vision 2030, the Ministry of Industry and Mineral Resources (MIM) in association with Ministry of Investment (MISA) has unveiled a transformative initiative—the **Exploration Incentives Program**.

The focus of the program will be on Greenfield Exploration sites for companies with an active exploration license in the Kingdom with less than 5 years duration.

The Exploration Incentives Program has been designed to attract mineral exploration companies to de-risk mineral exploration activities in strategic and critical minerals in KSA and partake in a shared journey of knowledge exchange and mutual growth. This will increase the geological understanding and accelerate new discoveries in the Kingdom.

- Budget of **685 million SAR** for the entire program (2 Mn \$ per license)
- The program will run from 2024 to 2030

#### **Incentives Under the Program**

Cost Items	Threshold, %	Cap, SAR	
Drilling, Lab Testing and Geoscientific Studies	Up-to-25% of total drilling, lab testing and	4 million (max 15 applications per company)	
	geoscientific studies costs		
Talent / Labor	Up-to-15%  of salary costs of employees' resident in KSA	1.5 million (max 5 applications per company)	
Tolont / Labour Additional cook inconting to cover	/700/ of total local calamy agets in the first 2 years)	1 F million (may F applications now company)	
Talent / Labor: Additional cash incentive to cover	(70% of total local salary costs in the first 2 years)	1.5 million (max 5 applications per company)	
local salary costs beyond HRDF coverage	(100% of total local salary costs post 2 years)		
Total	20-25% of total costs	7.5 million	

• The total Cap per exploration project is up to **7.5 million SAR**.



### Unveiling Saudi Arabia's New Mineral Exploration Incentives Package

Ministry of Industry and Mineral Resources and the Ministry of Investment launched a Mineral Exploration Incentives package to foster exploration activities in KSA.

#### **Objectives:**



Stimulate mineral exploration activities in strategic and critical minerals in KSA



Enhance geological knowledge with at innovative data acquisition with world class standards



Identify new frontiers of mineral potential on green field areas



Expand the capability local talent in the field of exploration

#### **Eligibility Criteria:**

- 1- Active Mineral Exploration License.
- Valid Exploration license with less than 5 years.

- 3- Priority Class-A Minerals Focus.
- Select minerals for exploration from the prioritized class-A list (e.g., Copper, Lithium, Nickel)
- 5- Commitment to Local Service Providers.
- Prioritize engagement with local service providers for exploration activities

- 2- Comprehensive Greenfield Exploration Program.
- Specify minerals selected and activities to be undertaken
- Identify outsourced activities and talent requirements
- Provide a detailed budget breakdown
- 4- Local Capability Building.
- Commit to nurturing local talent and expertise in the mining sector
- 6- Proven Expertise and Track Record.
- Demonstrate the availability of technical experts with a successful track record in greenfield exploration
- Showcase experience in end-to-end exploration projects within or outside KSA

#### Web Links & Contacts



#### Web Links & Contacts

The Ministry of Industry and Mineral Resources aims to advance the industrial and mining sectors and contribute to achieving sustainable development in line with the Kingdom's Vision 2030, which adopted strategic options to diversify the national economy and raise the mining contribution to the GDP.

The Saudi Geological Survey is responsible for all specialized earth science works in the Kingdom of Saudi Arabia, from the basic works on geologic mapping to the conduct of applied geoscientific studies, especially on mineral and groundwater explorations and the development of mineral resources, including the provisions of investment opportunities in the field of mining.

#### **Web links**

Saudi Invest:

**Ministry of Industry and Mineral Resources:** 

**Ministry of Investment of Saudi Arabia:** 

Saudi Geological Survey:

**National Geological Database:** 

Taadeen:

**Email for Licensing Round:** 

**Email for Incentives:** 

https://investsaudi.sa/en/

https://mim.gov.sa/

https://www.misa.gov.sa/en/

https://sgs.org.sa/en

http://ngp.sgs.org.sa

https://mining.mim.gov.sa/

Miningbidding@mim.gov.sa

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